

Case Study

Client Company Synopsis

The Young Vic is this country's leading home for younger theatre artists, especially directors. They present seasons of work by new directors in tandem with productions by some of the great directors of the world. By mingling youth and experience, ambition and genius they hope to make the Young Vic one of the most exciting theatres in the world.

Many people, especially the young, believe that theatre belongs to 'other people' of another class or generation, but artists create for the whole world. So for each of their main shows they prepare an extensive programme of teaching, participation and research aimed at our local schools and colleges. They offer on-stage workshops, an annual Schools' Theatre Festival and packs of resource material for every production. Around 100,000 people visit them in London each year and thousands more on tour.

Project Brief

The Young Vic is expanding as a result of a growing theatre industry. With a recent refurbishment and expansion to three theatres Fluidata was tasked with providing connectivity into their flagship site in London.

Fluidata's Role

Fluidata provided a dedicated SDSL Leased Line connection with managed Cisco router to their temporary offices which was then migrated to the refurbished London theatre. The service provides a fast, dedicated connection to the internet, and is backed up with a true 24x7x365 support helpdesk.

Client Feedback

"When looking for a leased line supplier we were concerned not only with cost-effectiveness but also reliability. The re-launched Young Vic website features online ticket sales direct from our in-house ticketing system for the first time, so we were concerned that our new site could launch on time and serve our new and returning audience members efficiently.

In addition, like most organisations we have become increasingly reliant on fast Internet access to carry out our day-to-day work both inside and outside of the office, and similarly it is vital that our connection is highly reliable.

The solution offered by Fluidata was highly competitive price-wise and our dealings with them convinced us that they were the best choice for our needs. Our experience subsequently has more than justified the decision to choose Fluidata and we would recommend them without hesitation."

Further details on Fluidata's products and services can found online at www.fluidata.co.uk or by calling one of our Account Managers on 0845 868 7848.